

financial supplement

ACHMEA FINANCIAL SUPPLEMENT FULL YEAR 2021

March 2022

Unaudited

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KEY FIGURES

	(€ million)	
Results	2021	2020
Gross written premiums	20,026	20,175
Change in provision for unearned premiums and current risks (net of reinsurance)	-295	-190
Other income	458	410
Interest and similar expenses	202	237
Operational result	585	630
Operational result by segment	2021	2020
Non-life Netherlands	264	260
Health Netherlands	10	235
Pension & Life Netherlands	392	253
Retirement Services Netherlands	18	22
International activities	47	23
Other activities	-146	-163
Total	585	630
Balance sheet	31-12-2021	31-12-2020
Total assets	89,506	93,655
Total equity	10,633	10,559
Investments for own risk	50,895	53,664
Insurance liabilities own risk	41,539	43,629
Employees in The Netherlands and abroad ¹	31-12-2021	31-12-2020
FTEs Netherlands	13,672	14,062
FTEs International	3,152	3,205
Total FTEs	16,824	17,267

¹ The number of FTEs is based on a working week of 34 hours

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GROSS WRITTEN PREMIUMS PER COUNTRY

(€ million)

	Non-life		Health		Life		Other		Eliminations		Total	
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
Netherlands	3,766	3,668	14,025	14,284	859	1,005	312	289	-196	-175	18,766	19,071
Greece	232	216	113	110	22	25					367	351
Turkey	220	213	16	18							236	231
Slovakia	61	54	534	427	14	6					609	487
Australia	48	35									48	35
Total	4,327	4,186	14,688	14,839	895	1,036	312	289	-196	-175	20,026	20,175

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CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	(€ million)	
	31-12-2021	31-12-2020
Assets		
Intangible assets	748	735
Associates and joint ventures	41	55
Property for own use and equipment	473	551
Investment property	1,028	973
Investments		
Investments own risk	50,895	53,664
Investments for account and risk of policyholders	15,305	15,250
Banking credit portfolio	11,932	12,725
Deferred tax assets	560	626
Income tax receivable		
Amounts ceded to reinsurers	737	685
Receivables and accruals	6,211	6,207
Cash and cash equivalents	1,569	2,184
Assets classified as 'Held for sale'	7	
Total assets	89,506	93,655
Equity		
Equity attributable to holders of equity instruments of the company	10,624	10,552
Non-controlling interest	9	7
Total equity	10,633	10,559
Liabilities		
Liabilities related to insurance contracts		
Insurance liabilities own risk	41,539	43,629
Insurance liabilities where policyholders bear investment risks	14,629	14,772
Other provisions	1,007	1,113
Financial liabilities	20,083	20,564
Derivatives	1,427	2,870
Deferred tax liabilities	32	31
Income tax payable	156	117
Total liabilities	78,873	83,096
Total equity and liabilities	89,506	93,655

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CONSOLIDATED INCOME STATEMENT

	(€ million)	
	2021	2020
Income		
Gross written premiums	20,026	20,175
Outgoing reinsurance premiums	-381	-349
Change in provision for unearned premiums and current risks (net of reinsurance)	-295	-190
Net earned premiums	19,350	19,636
Income from associates and joint ventures	-19	5
Investment income	1,446	3,507
Other income	458	410
Total income	21,235	23,558
Expenses		
Gross expenses from insurance contracts	18,309	20,502
Share of re-insurers	-241	-216
Net expenses from insurance contracts	18,068	20,286
Fair value changes and benefits credited to investment contracts	9	1
Interest and similar expenses	202	237
Operating expenses	2,299	2,256
Other expenses	72	148
Total expenses	20,650	22,928
Result before tax	585	630
Income tax expenses	136	80
Income tax impact rate change	-19	-92
Total income tax expenses	117	-12
Net result	468	642
Net result attributable to:		
<i>Holders of equity instruments of the company</i>	467	642
<i>Non-controlling interest</i>	1	0

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CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	(€ million)	
	2021	2020
Net profit	468	642
Net other comprehensive income		
Remeasurements of net defined benefit liability	-21	30
Unrealised gains and losses on property for own use	-19	6
Currency translation differences (including realisations) on subsidiaries, associates, goodwill and joint ventures	-42	-46
Share in other comprehensive income of Associates and joint ventures	1	1
Unrealised gains and losses on financial instruments 'Available for sale'	-331	688
Changes in the Provision for unwinding of discount insurance liabilities from unrealised investment income	559	-614
Gains and losses on financial instruments 'Available for sale' reclassified to the Income statement on disposal	-443	-418
Reclassification to the Income statement as Provision for unwinding of discount insurance liabilities from investment income	244	249
Impairment charges on financial instruments 'Available for sale' reclassified to the Income statement on disposal	11	59
Net other comprehensive income	-41	-45
Comprehensive income	427	597
Comprehensive income attributable to:		
<i>Holders of equity instruments of the company</i>	426	597
<i>Non-controlling interest</i>	1	0
Condensed consolidated statement of changes in total equity	2021	2020
Balance start of year	10,559	10,185
Comprehensive income	427	597
Dividends and coupon payments	-222	-223
Issue, sale and purchase of equity instruments	-131	
Balance end of year	10,633	10,559

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CONSOLIDATED STATEMENT OF TOTAL EQUITY

	(€ million)	
	2021	2020
Share capital	11,357	11,357
Own shares	-466	-335
Legal reserves	55	65
Revaluation reserve	1,159	1,069
Exchange difference reserve	-517	-475
Hedging reserves	-7	-7
Retained earnings	-2,674	-3,014
Profit for the year	467	642
Other equity instruments	1,250	1,250
Equity attributable to holders of equity instruments of the company	10,624	10,552
Non-controlling interest	9	7
Total equity	10,633	10,559

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CAPITAL STRUCTURE

	(€ million)	
Development of total equity	2021	2020
Total equity start of year	10,559	10,185
Net profit	468	642
Issue, sale and purchase of equity instruments	-131	
Dividends and coupons payments	-222	-223
Revaluation reserves	22	-29
Foreign exchange results and hedge reserves	-42	-46
Post-employment benefits	-21	30
Total equity end of year	10,633	10,559

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SOLVENCY II¹

	(€ million)	
	31-12-2021	31-12-2020
Solvency ratio group partial internal model ²		
Eligible own funds	10,363	10,696
Solvency Capital Requirement (SCR)	4,853	5,153
Surplus	5,510	5,543
Ratio (%)	214%	208%

Eligible own funds group partial internal model²

	(€ million)	
	31-12-2021	31-12-2020
Tier 1 Restricted	820	842
Tier 1 Unrestricted	7,411	7,603
Tier 2	1,578	1,699
Tier 3	554	552
Total eligible own funds	10,363	10,696

Solvency capital requirement partial internal model²

	(€ million)	
	31-12-2021	31-12-2020
Market Risk	2,315	2,423
Counterparty Default Risk	202	250
Life Underwriting Risk	1,849	1,977
Health Underwriting Risk	1,800	1,746
Non-Life Underwriting Risk	1,014	953
Diversification	-2,602	-2,639
Basic Solvency Capital Requirement	4,578	4,710
Operational Risk	596	607
Loss-Absorbing Capacity of Expected Profits Underwriting Risk	-70	-56
Loss-Absorbing Capacity of Expected Profits Market Risk	-147	-132
Loss-Absorbing Capacity of Deferred Taxes	-682	-659
SCR Other Financial Sectors & Other Entities	578	683
Solvency Capital Requirement	4,853	5,153

¹ After foreseeable dividends

² Including CRD IV entities

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CONSOLIDATED CASH FLOW STATEMENT

	(€ million)	
	2021	2020
Net cash and cash equivalents start of year	2,184	963
Cash flow from operating activities	-95	1,633
Cash flow from investing activities	-85	-97
Cash flow from financing activities	-435	-315
Net cash flow	-615	1,221
Net cash and cash equivalents end of period	1,569	2,184

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INVESTMENTS FOR OWN RISK

	(€ million)			
	31-12-2021	%	31-12-2020	%
Total investment portfolio				
Equities and similar investments	2,613	5%	2,143	4%
Investment property ¹	1,528	3%	1,341	2%
Bonds ²	28,107	54%	29,468	55%
Loans and mortgages	10,230	20%	10,019	18%
Deposits with credit institutions	388	1%	182	0%
Derivatives	6,363	12%	9,087	17%
Other financial investments	2,694	5%	2,397	4%
Total	51,923	100%	54,637	100%
Specification of equities and similar investments				
	31-12-2021	%	31-12-2020	%
Listed ordinary shares	1,830	70%	1,390	65%
Alternatives	720	28%	684	32%
Other	63	2%	69	3%
Total	2,613	100%	2,143	100%
Specification of investment property ³				
	31-12-2021	%	31-12-2020	%
Residential	676	66%	544	56%
Retail	168	16%	194	20%
Offices	180	18%	232	24%
Other	4	0%	3	0%
Total	1,028	100%	973	100%
Running yield annualized			31-12-2021	31-12-2020
			1.6%	1.8%

¹ Including Real Estate funds

² Including Fixed-income funds, in the Financial Statement Fixed-income funds are presented as part of equities and similar investments

³ Excluding Real Estate funds

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SPECIFICATION OF FIXED-INCOME PORTFOLIO

External credit rating activa Fixed income investments

(€ million)

31-12-2021	AAA Sovereign	AAA	AA	A	BBB	Below BBB	Not rated	Total
Bonds	6,397	3,300	4,268	5,889	7,320	298	369	27,841
Loans and mortgages	0	1,130	0	1	37	0	9,062	10,230
Deposits with credit institutions	0	188	5	60	0	80	55	388
Fixed-income funds ¹	0	0	0	0	0	0	266	266
Total fixed income investments	6,397	4,618	4,273	5,950	7,357	378	9,752	38,725

¹ In the Financial Statement Fixed-income funds are presented as part of equities and similar investments

31-12-2020	AAA Sovereign	AAA	AA	A	BBB	Below BBB	Not rated	Total
Bonds	7,674	2,863	4,888	5,847	7,307	330	273	29,182
Loans and mortgages	0	1,232	57	1	2	24	8,703	10,019
Deposits with credit institutions	0	87	5	24	0	56	10	182
Fixed-income funds ¹	0	0	0	0	0	0	286	286
Total fixed income investments	7,674	4,182	4,950	5,872	7,309	410	9,272	39,669

¹ In the Financial Statement Fixed-income funds are presented as part of equities and similar investments

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Non-Life Netherlands results

	(€ million)	
	2021	2020
Income		
Gross written premiums	3,766	3,668
Reinsurance premiums	-216	-204
Change in provision for unearned premiums and current risks (net of reinsurance)	-17	-38
Net earned premiums	3,533	3,426
Investment income	115	118
Other income	27	30
Total income	3,675	3,574
Expenses		
Gross expenses from insurance contracts	2,600	2,512
Share of re-insurers	-103	-119
Net expenses from insurance contracts	2,497	2,393
Operating expenses related to insurance activities	874	868
Other operating expenses	35	33
Interest and similar expenses	4	4
Other expenses	1	16
Total expenses	3,411	3,314
Operational result	264	260

Non-Life Netherlands specification of gross written premiums

	(€ million)	
	2021	2020
Accident	721	739
Property	1,054	1,008
Motor liability	834	781
Motor other	644	646
General liability	283	275
Legal assistance	184	179
Transport/aviation	46	40
Total	3,766	3,668

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Non-Life Netherlands ratios

	2021	2020
Non-Life Netherlands		
Claims ratio ¹	69.3%	67.8%
Expense ratio	24.6%	25.1%
<i>Of which acquisition expenses</i>	11.0%	11.7%
<i>Of which other operating expenses</i>	13.6%	13.4%
Combined ratio ¹	93.9%	92.9%
Property & Casualty Netherlands		
Claims ratio	69.1%	66.5%
Expense ratio	25.3%	25.7%
<i>Of which acquisition expenses</i>	11.5%	12.0%
<i>Of which other operating expenses</i>	13.8%	13.7%
Combined ratio	94.4%	92.2%
Income Protection Netherlands		
Claims ratio ¹	70.3%	74.9%
Expense ratio	20.8%	22.0%
<i>Of which acquisition expenses</i>	8.7%	10.7%
<i>Of which other operating expenses</i>	12.1%	11.3%
Combined ratio ¹	91.1%	96.9%
Claims ratio by productline Non-Life Netherlands		
Accident	73.1%	79.3%
Motor liability	95.3%	86.5%
Motor other	55.5%	54.1%
Transport/aviation	41.0%	50.8%
Property	53.9%	59.6%
General liability	90.5%	74.8%
Legal assistance	62.0%	68.8%

¹ Corrected for technical interest

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Health Netherlands results

	(€ million)	
	2021	2020
Income		
Gross written premiums	14,025	14,284
Reinsurance premiums	-1	-1
Change in provision for unearned premiums and current risks (net of reinsurance)	-256	-119
Net earned premiums	13,768	14,164
Investment income	51	44
Other income	123	114
Total income	13,942	14,322
Expenses		
Gross expenses from insurance contracts	13,461	13,557
Net expenses from insurance contracts	13,461	13,557
Operating expenses related to insurance activities	353	363
Other operating expenses	116	114
Interest and similar expenses	2	2
Other expenses		51
Total expenses	13,932	14,087
Operational result	10	235

Health specification of gross written premiums

	(€ million)	
	2021	2020
Basic Health - risk equalization pool (ZvF)	7,221	7,578
Basic Health - private individuals	5,595	5,486
Supplementary Health	1,209	1,220
Total	14,025	14,284

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Health Netherlands ratios

Health Netherlands	2021	2020
Claims ratio	97.8%	95.7%
Expense ratio	2.6%	2.6%
Combined ratio	100.4%	98.3%

Basic Health Netherlands	2021	2020
Claims ratio	99.6%	97.6%
Expense ratio	1.8%	1.8%
Combined ratio	101.4%	99.4%

Supplementary Health Netherlands	2021	2020
Claims ratio	79.2%	76.0%
Expense ratio	10.0%	10.6%
Combined ratio	89.2%	86.6%

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Pension & Life Netherlands results

	(€ million)	
	2021	2020
Income		
Gross written premiums	859	1,005
Reinsurance premiums	-18	-21
Net written premiums	841	984
Investment income	890	3,011
Other income	3	5
Total income	1,734	4,000
Expenses		
Gross expenses from insurance contracts	1,197	3,598
Share of re-insurers	-5	-4
Net expenses from insurance contracts	1,192	3,594
Operating expenses related to insurance activities	144	149
Interest and similar expenses	6	4
Other expenses		
Total expenses	1,342	3,747
Operational result	392	253

Pension & Life Netherlands specification of gross written premiums

	(€ million)	
	2021	2020
Single premiums	323	374
Annual premiums	536	631
Total	859	1,005
Traditional	532	616
Unit-linked	327	389
Total	859	1,005
Life & Pensions open book	236	263
Of which Annuities	170	205
Of which Term-Life	66	58
Life & Pensions service book	623	742
Of which service book Life	559	606
Of which service book Pensions	64	136
Total	859	1,005

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Retirement Services Netherlands ratios

Achmea Bank	2021	2020
Efficiency ratio	72.6%	69.9%
Core Tier 1 ratio	20.9%	20.4%
Total Capital Ratio	20.9%	20.4%
Liquidity Coverage Ratio	296.5%	332.2%
Net Stable Funding Ratio	132.6%	125.9%
Leverage Ratio	6.5%	6.0%

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International activities results

	(€ million)	
	2021	2020
Income		
Gross written premiums	1,260	1,104
Reinsurance premiums	-171	-143
Change in provision for unearned premiums and current risks (net of reinsurance)	-21	-23
Net written premiums	1,068	938
Income from associates and joint ventures	-4	
Investment income	50	28
Other income	51	35
Total income	1,165	1,001
Expenses		
Gross expenses from insurance contracts	980	810
Share of re-insurers	-147	-113
Net expenses from insurance contracts	833	697
Fair value changes and benefits credited to investment contracts	9	1
Operating expenses related to insurance activities	240	236
Other operating expenses	8	5
Interest and similar expenses	1	1
Other expenses	27	38
Total expenses	1,118	978
Operational result	47	23
Health International	2021	2020
Claims ratio	83.3%	85.7%
Expense ratio	12.8%	14.8%
Combined ratio	96.1%	100.5%
Non-Life International	2021	2020
Claims ratio	67.5%	55.1%
Expense ratio	38.7%	40.3%
Combined ratio	106.2%	95.4%

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Other activities results

	(€ million)	
	2021	2020
Income		
Gross written premiums	312	289
Reinsurance premiums	-168	-155
Change in provision for unearned premiums and current risks (net of reinsurance)	-4	-10
Net written premiums	140	124
Income from associates and joint ventures	-15	5
Investment income	30	-19
Other income	39	25
Total income	194	135
Expenses		
Gross expenses from insurance contracts	154	111
Share of re-insurers	-67	-64
Net expenses from insurance contracts	87	47
Operating expenses related to insurance activities	52	51
Other operating expenses	105	91
Interest and similar expenses	58	72
Other expenses	38	37
Total expenses	340	298
Operational result	-146	-163

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